Paper / Subject Code: 83022 / Psychology of Human Rel	havious at work Popes II	
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Paper / Subject Code: 83022 / Psychology of Human Behaviour at work Paper - II			
T. Y. B. com sem-VI Psychology (IP)	-ATKT EXAM	1	
	017-2019		
[Time: Three Hours]	[Marks: 100]		

Please check whether you have got the right question paper.

N.B: 1. All questions are compulsory.
2. Figures to the right indicate full

2. Figures to the right indicate	e tuli marks.
Q1 A) Select the most appropriate answer fro 1. Group members who meet to discuss wand the work environment is called	om the options given below (Any Ten) vays of improving quality, efficiency
a) cross-functional	b) self-managed
c) virtual	d) problem solving
2. Teams with	d) problem solving
perform better.	experienced/ skilled members
a) less	
c) more	b) average
3. A team's characteristic of a guid	d) adequate
 A team's characteristic of reflecting on necessary is known as 	and adjusting the master plan when
a) reflexivity	· J
c) social loafing	b) mental model
4	d) team efficacy
is a proce	ess that begins when one party
perceives another party has or is about to party cares about.	to negatively affect something the first
a) Conflict	b) Stress
c) Negotiation	d) Communication
5. There are	stages in the conflict process.
a) Four	b) Five
c) Six	d) Three
6.	
techniques to achieve the desired level o	e use of resolution and stimulation of conflict.
a) Stress management	b) Politics
c) Conflict management	d) Intentions
Affect can be experienced in the form of	f memons
moods.	or
a) beliefs	h) amatiana
c) attitude	b) emotions
8. Emotional Intelligence is a factor in	d) thoughts
a) terminating	employees.
c) training	D) niring
9. Effective leaders'	d) motivating
their message.	emotional appeals to convey
a) rely on	b) do not rely on
c) reject	J\ !
10. Faster, cheaper and more mobile compute	ers are examples of change in
a) social trends	b) world politics
c) competition	d) technology
	a) technology

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	11.	are things	s within an individual's co	ntrol that he	
		or she can use to resolve demands.			
		a) Hindrances	b) Challenges		
		c) Resources	d) Goals		
	12.	Tension, irritability and boredom are		symptoms	
		of stress.			
		a) physiological	b) psychological		Q [7
		c) social	d) behavioural		
Ql	B)	State whether the following statements a	are True or False: (Any ter	1)	10
	1.	Effective teams have a higher level of ef	fficacy		
	2.	There is no difference between work gro	oup and team.		
	3.	Virtual teams do not use computer techn	ology.		
	4.	The interactionist view of conflict believ must be avoided.	ed that all conflict is harm	ful and	
	5.	Size and specialization of group activitie	es can stimulate conflict.		
	6.	Sharing of information is high in distribu	ative bargaining.		
	7.	Emotions are usually accompanied by di			
		Many researchers agree on five universal	l emotions.		
		Moods enhance problem solving skills.			
		Stress is associated with demands and go			
		Roles are demands related to a person's j			
		Role overlap means role expectations are employees are not sure what to do.	not clearly understood an	d the	
Q.2		Answer any two questions from the follo			15
		 a) Differentiate between team and g and self-managed team. 			
		 b) Explain the impact of any three confectiveness. 	ontextual factors related to	team	
		 c) Discuss team efficacy, level of co influencing team effectiveness. 	nflict and social loafing as	s factors	
		A And amontions from the falls			
Q.3	1	Answer any two questions from the follo]	15
		 a) Define conflict. Explain the tradition conflict. 		ed view of	
		b) Describe the role of intentions in t	• •		
		c) Compare and contrast between dis strategies.	stributive and integrative t	pargaining	
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Q.4	Answer any two questions from the following:	
	a) Define emotions and moods. Differentiate between emotion and mood.	15
	b) Briefly explain the sources of emotions and moods.	
	c) Explain any three applications of emotions and moods.	
Q.5	Answer any two questions from the following:	15
	ay identify the different factors that act on stimulants to above	13
	maryludi variables that moderate the effect of	
	or periodiced stress.	
	c) What are the various organizational approaches to managing stress?	
Q.6	Write short notes on : (Any four)	- 0
	a) Cross – functional teams	20
	b) Conflict Management Techniques	
	c) Basic emotions	
	d) Emotional regulation	
	e) Environmental factors as a potential source of stress	
	f) Relationship between stress and job performance	

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