BE - VII - R2012 | CBSGS - Chem - EII - HPL - 10/12/15 - 11-2

QP Code : 6018

(3 Hours)

Marks 80

N.B. 1 Question ONE is compulsory

2 Attempt any THREE questions out of remaining

3 Figure to right indicate full marks

4 Diagram at appropriate places carries marks

01. Write short notes (Any Four) 20

a) Active listening and reflective responses

b) Team work and team building

c) Analysis and consequences from the 360 ° feedback

d) Trait theory of leadership

e) Lateral thinking

02. a) Define Leadership. What is role of leader in organization? 10

b) Discuss the actions of leader that foster team work. 10

03. a) Who is the effective leader? Explain the traits of effective leaders 10

b) Why 360 ° feedback programs fail in organization? 10

04. a) Discuss how creativity can be enhanced in individuals in organization 10

b) Explain Martin Seligman's theory of learned helplessness & theory of optimism. 10

05. a) What are principles of effective communication? Explain in brief effective communication. 10

b) What are types of conflicts in management? Explain in detail 10

06. a) What are the interpersonal skills? Discuss in detail. 10

b) How the lateral thinking is effective to solve the problem in organization 10

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MD-Con. 11084-15.

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